Course Outline

(A SIDC CPE approved course)

Title: The Legend of Huawei and Xiaomi

Date: 12th December 2019

Venue Moffett Training Centre, E-3-2, Plaza Kelana Jaya, Jalan SS7/13 A, Kelana Jaya, 47301, Petaling Jaya, KL

CPE: 10 Points

Speaker: Dr Ch'ng Huck Khoon

Objectives

- 1. Describe how Ren Zhenfei transforming Huawei become global telecommunications equipment manufacturer leader;
- 2. Describe Xiaomi business model and recent performance; and
- 3. Identify ideas and successful approaches that have been used with successful results in Huawei and Xiaomi, expend and adapt in his/ her organisation

| Time | Descriptions |
|-------------------|--|
| 9:00-10:30 | Huawei and Ren Zhengfei (Founder) |
| | - About Ren Zhengfei- History: early years, foreign expansion, investment and partnerships, resent performance |
| | - Corporate Affairs: Leadership and Ownership |
| | - Fund raising |
| | - Products and services |
| | - Largest telecommunications equipment manufacturer in the world |
| | - Ranked in 72nd place on the Fortune Global 500 |
| 10:30-10:45 | Coffee Break |
| 10:45-13:00 | Huawei's Efficient Working Method |
| | - "SMART" approach |
| | - "80/20" time management strategy |
| | - Effective team work |
| | - Communicate and coordination |
| | - Ingenuity |
| | - Principle of innovation |
| | - Discussion: Expand Huawei's efficient working methods and adapt successful in your organisation |
| 13:00-14:00 | Lunch Break |
| 14:00-15:45 | Xiaomi and Lei Jun (Founder) |
| 14.00 13.43 | - About Lei Jun |
| | - From smartphone manufacturer to Internet of Things (IoT) Company |
| | - Products and services |
| | - China largest smartphone company |
| | - Recent performance |
| | - Fund Raising and IPO in the Hong Kong Stock Exchange |
| | - I und Naising and IFO in the Hong Kong Stock Exchange |
| 15 : 45 - 16 : 00 | Coffee Break |
| 16:00 - 18:30 | Xiaomi's Culture and Ecological Chain |
| | - Why Internet of Things? |
| | - Bamboo forest effect |
| | - Thinking while running |
| | - "Ant market" approach |
| | - 80%'s 80% principle |
| | - Maximize rationality |
| | |
| | - Product quality |

| TRAINI | NG COURSE REGISTRATION FORM |
|------------------------------|--|
| COURSE TITLE | The Legend of Huawei and Xiaomi |
| COURSE DATE | 12th December 2019 |
| VENUE | Moffett Training Centre, E-3-2, Plaza Kelana Jaya, Jalan SS7/13 A, Kelana Jaya, 47301, Petaling Jaya |
| REGISTRATION | 8.30AM - 9.00AM |
| TIME | 9.00AM - 5.30PM |
| FEES | RM 395 for Banker, member of professional associations [early bird by 12 Nov. 2019] |
| | RM 445 for Banker, member of professional associations |
| | RM 515 for Public [early bird by 12 Nov. 2019)] |
| | RM 585 for Public |
| | Fees are inclusive of coffee breaks, lunch, program materials and a Certificate of Attendance |
| SIDC CPE Points | 10 (Ten) |
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